

F. Y. I.

A Monthly Newsletter to Inform and Entertain Our Clients

Headin' Off For a Little Peace and Quiet

Inside:

I'm taking you to
my happy place...



A Little Relaxation
for You, Too!

Does Cisco Know
Something You Don't?

Let Me Tell You About My Little Piece of Paradise

When I sat down to write this month's edition of FYI, I had just returned from an all too brief visit to my vacation home on Hutchinson Island in Stuart, FL.



While I don't get to spend as much time there as I would like, it is a real treat for me when I do get to take a few days and enjoy the laid back lifestyle, warm tropical weather and...well, just get away and immediately feel right at home upon my arrival. Over the years, a number of you have asked me about my southern retreat, so I thought I'd share with you the things that make this area of Florida really special to me and my family.

As a side note, on my flight this time from Hartford to West Palm Beach, I sat next to Heisman Trophy winner, former NFL star and Hall of Famer, *Marcus Allen*, heading home from his weekly gig at ESPN. Didn't speak to him, though, and in fact, didn't even realize it was him until we were off the plane. Nevertheless, I always enjoy meeting, speaking to, or in this case, simply being in the presence of someone who, through talent and hard work, achieves greatness in his or her profession, whether it be sports, business or just life in general.



A lot of folks tell me that they don't like the overcrowded, overbuilt, congested Florida that is typical of Miami, Ft. Lauderdale, etc. I agree, which is why



Linda and I have a home in Stuart. Well north of Palm Beach in Martin County, Stuart still maintains its small, old Florida town feel. Yeah, the ubiquitous US 1, with the typical box stores and chain restaurants, runs through the area. But, head off into the downtown area and you'll find a quaint village with great restaurants and shops.

Because of Martin County's zoning regs, no building is taller than four stories, so you'll never see those typical high rise condos, hotels and office buildings so common in other areas of the state. And, throughout all the years we've spent visiting or living in this area, I can't ever remember seeing the beaches on the island packed with beachgoers as you find in the typical Florida tourist areas.

If you are into boating, this area is a boater's paradise. Located at the confluence of the St. Lucie River and intracoastal (Indian River) and with access to the ocean via the St. Lucie Inlet, there are plenty of waterways to explore. And, for the fishing enthusiast, this area is tops. Whether you prefer dropping a line in the rivers, casting off the beach or heading out to the open ocean, you'll find just about anything you want. In fact, Stuart is known as the "Sailfish Capital of the World".



This month, my son, Rob, and one of his fishing buddies will be in town for 10 days trying their luck. They'll be hunting for sharks right off the beach. His idea was prompted during last year's trip when he swears that a large dark shadow swam right past his legs while he was surf casting. Thus, this year he's gearing up for the hunt.

One of my two most favorite things to do while visiting my southern retreat (there are actually more than two, but...) is to walk to the beach in the evening.

On a clear night, the stars seem to pop from the sky. Combined with the warm gentle breezes off the ocean, it is easy to get lost and spend hours simply enjoying the quiet solitude, disturbed only by the gentle sound of the waves on the beach.



While enjoying the peacefulness of a starry night on the beach is hard to beat, watching an early morning sunrise over the ocean is also pretty

spectacular. This might actually be my favorite thing to do but for the fact that I usually can't drag myself out of bed early enough, especially if I was out the night before watching the stars.

Most mornings there are usually beautiful cloud formations out over the ocean and the rising sun shines beams of gold onto the ever changing shapes. Linda and I strolled to the beach the morning before we came back to CT to watch the show and decided that we really need to make it a point to do this a lot more frequently on future visits to our Florida home.

As a little gift to you, I thought it would be fun to share the sunrise we enjoyed that morning. I shot some HD video and when I returned, had it packaged into 10 minutes of relaxation. Take a moment to watch "Ocean Sunrise" when you feel like you need to relieve some stress and then let me know what you think. Don't worry; no product promos or sales talk. Just tranquil scenes and relaxing music. Watch at:



www.revco-inc.com under "Videos"

or at You Tube: <http://youtu.be/u9KnYJq9SOw>

I hope you didn't mind me sharing a few minutes of my life. Our southern home may not be exotic like some far off remote tropical island or as glitzy as the latest bustling vacation hotspot, but it's our little corner of paradise.

Let me know if you ever plan on traveling to the Stuart area. If I'm in town, I'd truly love to have you stop by. At the very least, I can point you in the right direction toward great bars, restaurants and fun things to do.

Monthly Quotes

"The three great elemental sounds in nature are the sound of rain, the sound of wind in a primeval wood, and the sound of outer ocean on a beach." –Henry Beston

"What's really important in life? Sitting on a beach? Looking at television eight hours a day? I think we have to appreciate that we're alive for only a limited period of time, and we'll spend most of our lives working." – Victor Kiam

"Find what brings you joy and go there." – Jan Phillips



MARK YOUR OCTOBER CALENDAR ...

October 4 National Vodka Day
October 12 Columbus Day
October 16 Take Your Parents to Lunch Day
October 27 Cranky Co-Workers Day
October 31 Halloween

Albuquerque International Balloon Fiesta – **October 4-7**
Great American Beer Festival – **October 10 - 12**

Adopt a Shelter Dog Month
Apple Month
Financial Planning Month
National Book Month
National Chili Month
National Stamp Collecting Month

Here's Something to Consider...

Our Avocent ACS Advanced Console Servers are Used by Cisco Systems in All of Their Facilities, and They Recommend Them to Their Customers, Too!

Sometimes things that are "old" become new again. I'm not sure what it is, but demand for our Avocent ACS Console Servers is taking off. Over the years, they've always been one of the most reliable workhorse products in our line of Avocent hardware solutions. But, IT and Network pros must be rediscovering just how valuable they are to provide secure remote management, including remote control, equipment monitoring or diagnosing and troubleshooting, of their serial console devices. Here is what Cisco knows that you might not...

We offer three industry leading products for your serial management enjoyment:

1. **ACS 6000 Advanced Console Server** - integrates advanced technologies, adaptive services and secure enterprise communications for high-end, large, enterprise data centers; offer the performance and reliability necessary to efficiently access and manage IT assets such as servers (UNIX, Linux and Solaris), routers, switches, public branch exchange (PBX) telecommunications equipment (DSU/CSU) and serial power devices; features a high-speed



processor platform with dual gigabit-Ethernet ports for redundancy, optional built-in modem and two 16- and 32-bit PC card options; other benefits include an internal temperature sensor for device-level monitoring and configurable pin-outs for serial ports.

1-800-500-1346



2. **ACS 5000 Advanced Console Server** - meets the remote management needs of medium to large data centers; available in 4, 8, 16, 32 and 48 ports with a single AC power supply; console management features such as data buffering, direct access methods to the serial ports (TCP port and server name) and event notification improve monitoring capabilities, which allow for faster problem-solving and higher network uptime.
3. **ACS v6000 Virtual Advanced Console Server** - offers the best of both worlds: virtual and physical; all the functionality of the ACS 6000 in a virtual



appliance to enable dependable connectivity and management of virtual IT assets enabling the end user to manage these virtual assets in the same manner as physical assets; designed especially for the data center, this offering is a powerful addition to cloud computing strategy; fully integrates into a VMware environment, sustaining and improving such vital functions as vMotion.

Take a closer look at the Avocent ACS line at our website where you can also download data sheets on each product. Go right now to:

www.revco-inc.com

and look under "Data Center Management". I'll talk to you next month...

www.revco-inc.com

Bob VonSteen