

# F. Y. I.

A Monthly Newsletter to Inform and Entertain Our Clients

June Has Father's Day, Flag Day, D-Day  
and Even the Longest Day of the Year.  
But, Let's Not Forget...



## Revco Bob's Birthday!!!

(Is this a pathetic cry for attention or am I just out of ideas for this month's theme?)

**Inside:**

**Case Study:**

**Evans Strategy Console**

**Tracking Your IT Assets with RFID**

## Evans Strategy Case Study: NRG Montville Generating Station

NRG's Montville Generating Station in Uncasville, CT is a 500 megawatt (MW) peaking plant providing enough power to support over 400,000 homes. The plant's four units include dual-fuel (gas or oil), oil-fueled or diesel-fueled generators and supply power to the Independent System Operator – New England (ISO NE).

However, according to Paul Staehly, Eastern Connecticut Engineer at the Montville Station, their old control room console furniture had become cluttered and looked homemade. "We had a lot of wires dangling and it just didn't look like a nice professional workspace." So Paul asked his colleague at another NRG plant in Connecticut about their recently installed control room console and was referred to *Revco*.

An initial meeting was scheduled at which time a concept based on the operators' needs and requirements was discussed. This allowed Revco to recommend the *Evans Consoles Strategy* system. Detailed drawings of the proposed new control console were quickly prepared and after a couple of minor modifications, the final design was completed. The imaging team at Evans then prepared photo-realistic 3D renderings which allowed Paul and his colleagues to visualize how the final product would look, right down to the selected work surface and panel colors.



"The entire process was very easy. I called *Revco*, they came in, measured, sent the information to *Evans* and after only one or two iterations we were done", explained Paul.

Installation of the Strategy console was scheduled during the April plant shutdown and was completed in half a day.

"Our new Evans Strategy system has definitely improved the way our operators perform their jobs. It's more efficient now because we have all of the screens in front of us. We have a bigger work surface. It is a lot neater with less mess, fewer wires and there is easier access to all of our controls and cameras. Overall, it's a lot better and a lot more efficient", stated Randy Deschenes, Control Operator.



Staehly was impressed with the quality of the Evans furniture and would definitely recommend Evans and Revco to industry colleagues. "Evans is a good product and the whole process from the design to installation was great", concluded Staehly.

# My Birthday Wish and Thank You

Yes, I'll be another year older on June 20<sup>th</sup> and for the first time that I can remember, I actually forgot how old I was going to be. I recently said to my wife (who still insists she's 29), "Boy, I'm going to be 55 years old this year." Linda replied, "Honey, you were 55 last year, you're going to be 56."

After letting that sink in for a minute, I determined that my confusion must have been because I am either very comfortable with my age and don't even think about it anymore, or, my memory is in the crapper. I choose to believe it's the former; at least for now.



Here's one of my old baby pictures from 1957!

Well, I'm not into big birthday celebrations and I'm not one to normally even mention that I'm having a birthday. But the month of June didn't offer a lot of great opportunities for this month's theme; Father's Day – done that, Flag Day & the first day of summer – boring. I thought about commemorating World Naked Bike Ride Month (see the "June Calendar" to the right), but I thought the cover photo might be rather disturbing to some of you.

June is actually my favorite month; my birthday, two of my sons' birthdays, Father's Day, the start of summer and generally a nice time of year. So, I'd like to take this opportunity wish you a wonderful month of June and a fun and enjoyable summer. But, I also want to thank you for being one of my truly appreciated clients. Despite a perennially anemic economy, Revco is having another successful year; something that wouldn't be happening without you.

## Thank you!

So, on June 20<sup>th</sup>, if you've got a few minutes to kill, give me a call. No, not to wish me a happy birthday. Instead, I'd love to put aside the data center talk, toss away the product discussions and just...chat. I'd like to hear about your summer travel plans, your kids' sports teams or anything else going on with you. That would make for a really nice birthday.

## Monthly Quotes

*"You know you're getting old when the candles cost more than the cake."* - **Bob Hope**

*"Age is an issue of mind over matter. If you don't mind, it doesn't matter"* - **Mark Twain**

*"At twenty years of age, the will reigns; at thirty, the wit; and at forty, the judgment."* - **Benjamin Franklin**

*"Forty is the old age of youth; fifty is the youth of old age."* - **French Proverb**



## MARK YOUR JUNE CALENDAR ...

- June 6** D-Day
- June 8** Belmont Stakes
- June 12** National Peanut Butter Cookie Day
- June 14** Flag Day
- June 16** Father's Day
- June 20** Revco Bob's B-day
- June 21** Summer Solstice

National Business Etiquette Week - **June 2 - 8**

Men's Health Week - **June 10 - 16**

US Open Golf Championship - **June 13 - 16**

Watermelon Seed Spitting Week - **June 27 - 30**

National Iced Tea Month  
World Naked Bike Ride Month

Women's Golf Month

# Its 10:00. Do You Know Where Your IT Assets Are?

## You Do If You're Using Our EnaSys RFID Asset Tracking System

A significant portion of your company's balance sheet is invested in critical data center IT assets such as servers, racks, mechanicals and other infrastructure units. Traditionally, IT assets have been tagged and inventoried using a combination of bar code and manual audit techniques. However, tracking assets when they are moved, added or decommissioned as well as maintaining an accurate inventory, can be very slow and inaccurate when relying on bar code or manual input.

Asset movement is missed or inaccurately recorded. Full end-to-end audits are infrequently accomplished and are not accurate upon completion. Knowing where critical data center assets are located and tracing their movement becomes time consuming and results in inaccurate accounting records that could quickly reach unacceptable levels.

Well, you can now overcome these issues with *EnaSys AssetTrak*, our easy to install, turn-key RFID solution that allows your organization to quickly and accurately inventory and track assets within the data center environment.

The *AssetTrak* system consists of metal mount RFID tags that have been developed specifically for the IT environment. These RFID tags allow scanning that is approximately ten times faster when taking an inventory count than bar code scanning or any



manual method. The system also includes handheld readers, doorway portals and web-based asset and tracking software.

### Consider these features and benefits:

- RFID handheld readers with the EnaSys Capture software are used to inventory assets using either batch or Wi-Fi, real-time capture. The handheld readers are also used to move or assign assets to specific locations, or create move lists of assets to be transferred between locations.
- Fixed RFID reader portals and antennas are used to track movement as the asset moves from one location to another. A complete chain-of-custody/movement is maintained by the EnaSys software.
- Asset movement through fixed reader portals is subject to software business rules to monitor, log and alert. Business rules include sending information to a security monitor, e-mail or PDA of authorized personnel who can react to the situation.
- Custom reports are also included with the software based on customers application needs. Chain of custody reports, asset movement reports between locations, inventory reports, inventory change reports and exception reports are just some of the more common reports selected.

If your asset tracking is getting out of hand and you are looking for a quick, easy, inexpensive solution, then you owe it to yourself to take a look at our *EnaSys* system. Call me today to schedule a short on-line, no obligation demonstration of this fabulous product.

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A handwritten signature in black ink that reads "Bob VonSteen".